

# CHICAGO

## **NEIGHBORHOOD MARKET REPORT**

Insight, trends and outlook on your local real estate market UPDATED APRIL 16, 2020





| Area Name                          | Page        | Sub-Neighborhoods   | Area Name               | Page     | Sub-Neighborhoods   |
|------------------------------------|-------------|---|-------------------------|----------|---|
| Albany Park                        | 3           | Albany Park<br>Mayfair<br>North Mayfair<br>Ravenswood Manor                   | Near North Side         | 20       | Old Town<br>Gold Coast<br>Near North Side<br>Magnificent Mile                       |
| Avondale                           | 4           | Avondale  |                         |          | River North<br>Streeterville  |
| Beverly<br>Bridgeport<br>Edgewater | 5<br>6<br>7 | Beverly Bridgeport Andersonville Edgewater Edgewater Glen Lakewood/Balmoral   | Near South Side         | 21       | Dearborn Park<br>Near South Side<br>Museum Park<br>Prarie Ave. Historic<br>District |
| Edison Park                        | 8           | Edison Park   | Near West Side          | 22       | Columbus Circle<br>Greektown  |
| Forest Glen                        | 9           | Forest Glen   |                         |          | Little Italy  |
| Humboldt Park                      | 10          | Humboldt Park   |                         |          | Medical Center  |
| Hyde Park                          | 11          | Hyde Park   |                         |          | Near West Side<br>Fulton River District   |
| Irving Park                        | 12          | Irving Park<br>Kilbourn Park<br>Old Irving Park                               |                         |          | University Village<br>Tri-Taylor  |
| Jefferson Park                     | 13          | The Villa  Jefferson Park   | North Center            | 23       | Northcenter<br>Roscoe Village<br>Saint Ben's  |
| Kenwood                            | 14          | Kenwood   | North Park              | 24       | North Park  |
| Lakeview                           | 15          | Lake View East  | Norwood Park            | 25       | Norwood Park  |
|                                    |             | North Halsted   | Portage Park            | 26       | Portage Park  |
|                                    |             | West Lakeview<br>Wrigleyville   | Rogers Park             | 27       | Loyola<br>Rogers Park   |
| Lincoln Park                       | 16          | DePaul<br>Old Town Triangle   | South Shore             | 28       | South Shore   |
|                                    |             | Park West<br>Lincoln Park<br>Ranch Triangle<br>Sheffield Neighbors            | Uptown                  | 29       | Clarendon Park<br>Buena Park<br>Sheridan Park<br>Uptown                             |
| Lincoln Square                     | 17          | Wrightwood Neighbors Lincoln Square Bowmanville Ravenswood Ravenswood Gardens | West Ridge<br>West Town | 30<br>31 | West Ridge<br>Ukrainian Village<br>Wicker Park<br>River West<br>Logan Square        |
| Logan Square                       | 18          | Logan Square<br>Bucktown<br>Palmer Square                                     |                         |          | Noble Square  |
| Loop                               | 19          | The Loop New Eastside Printer's Row South Loop                                |                         |          |   |



# **Albany Park**

Local Market Update / March 2020

+ 15.4%

+ 12.0%

+ 1.5%

Change in **New Listings** All Properties

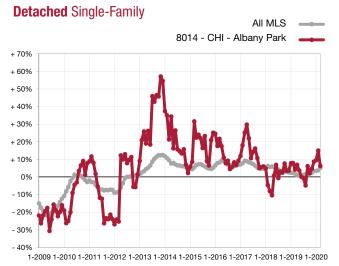
Change in Closed Sales All Properties

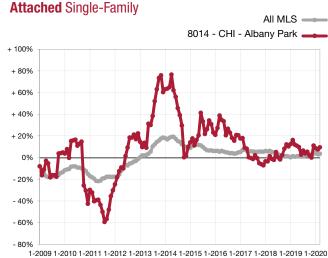
Change in Inventory of Homes All Properties

| B 1 1 10: 1 E ::                                 |           | Trailing 12 Months |         |           |           |         |
|--|-----------|--------------------|---------|-----------|-----------|---------|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020             | +/-     | 3-2019    | 3-2020    | +/-     |
| New Listings                                     | 25        | 25                 | 0.0%    | 262       | 281       | + 7.3%  |
| Under Contract (includes Contingent and Pending) | 9         | 8                  | - 11.1% | 122       | 139       | + 13.9% |
| Closed Sales                                     | 11        | 17                 | + 54.5% | 126       | 136       | + 7.9%  |
| Median Sales Price*                              | \$386,500 | \$409,900          | + 6.1%  | \$407,500 | \$399,250 | - 2.0%  |
| Average Sales Price*                             | \$405,127 | \$412,729          | + 1.9%  | \$440,240 | \$443,694 | + 0.8%  |
| Percent of Original List Price Received*         | 93.1%     | 97.7%              | + 4.9%  | 96.3%     | 97.1%     | + 0.8%  |
| Average Market Time                              | 121       | 117                | - 3.3%  | 76        | 72        | - 5.3%  |
| Inventory of Homes for Sale at Month End         | 36        | 35                 | - 2.8%  |           |           |         |

| AH 1 10: 1 E 3                                   |           | March     |         |           |           | Trailing 12 Months |  |  |
|--|-----------|-----------|---------|-----------|-----------|--------------------|--|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020    | +/-                |  |  |
| New Listings                                     | 27        | 35        | + 29.6% | 343       | 335       | - 2.3%             |  |  |
| Under Contract (includes Contingent and Pending) | 15        | 22        | + 46.7% | 190       | 169       | - 11.1%            |  |  |
| Closed Sales                                     | 14        | 11        | - 21.4% | 195       | 161       | - 17.4%            |  |  |
| Median Sales Price*                              | \$187,000 | \$229,900 | + 22.9% | \$190,000 | \$200,000 | + 5.3%             |  |  |
| Average Sales Price*                             | \$199,100 | \$249,755 | + 25.4% | \$203,866 | \$228,832 | + 12.2%            |  |  |
| Percent of Original List Price Received*         | 94.8%     | 97.7%     | + 3.1%  | 96.5%     | 96.8%     | + 0.3%             |  |  |
| Average Market Time                              | 65        | 43        | - 33.8% | 50        | 57        | + 14.0%            |  |  |
| Inventory of Homes for Sale at Month End         | 31        | 33        | + 6.5%  |           |           |                    |  |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







- 34.0%

- 26.7%

- 41.1%

**Avondale** 

Local Market Update / March 2020

Change in **New Listings** All Properties

Change in **Closed Sales** All Properties

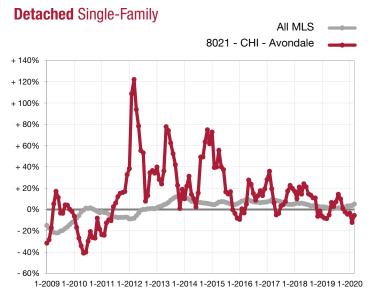
Change in **Inventory of Homes** All Properties

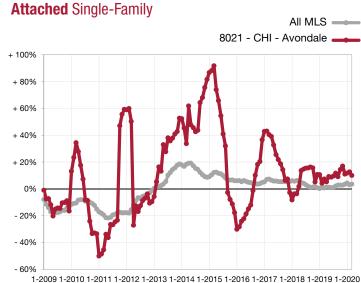
Trailing 10 Mantha

| Data dad O'rele Feed!                            | March     |           |          | Trailing 12 Months |           |        |
|--|-----------|-----------|----------|--------------------|-----------|--------|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-      | 3-2019             | 3-2020    | +/-    |
| New Listings                                     | 13        | 18        | + 38.5%  | 183                | 175       | - 4.4% |
| Under Contract (includes Contingent and Pending) | 5         | 13        | + 160.0% | 101                | 103       | + 2.0% |
| Closed Sales                                     | 11        | 8         | - 27.3%  | 107                | 99        | - 7.5% |
| Median Sales Price*                              | \$525,000 | \$563,500 | + 7.3%   | \$461,000          | \$499,000 | + 8.2% |
| Average Sales Price*                             | \$539,688 | \$547,250 | + 1.4%   | \$502,933          | \$509,104 | + 1.2% |
| Percent of Original List Price Received*         | 97.6%     | 98.1%     | + 0.5%   | 96.9%              | 97.2%     | + 0.3% |
| Average Market Time                              | 76        | 86        | + 13.2%  | 56                 | 61        | + 8.9% |
| Inventory of Homes for Sale at Month End         | 24        | 18        | - 25.0%  |                    |           |        |

| A  |           | March     |         |           |           | Trailing 12 Months |  |  |
|--|-----------|-----------|---------|-----------|-----------|--------------------|--|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020    | +/-                |  |  |
| New Listings                                     | 37        | 15        | - 59.5% | 353       | 334       | - 5.4%             |  |  |
| Under Contract (includes Contingent and Pending) | 24        | 11        | - 54.2% | 178       | 162       | - 9.0%             |  |  |
| Closed Sales                                     | 19        | 14        | - 26.3% | 182       | 167       | - 8.2%             |  |  |
| Median Sales Price*                              | \$410,000 | \$362,500 | - 11.6% | \$345,000 | \$372,500 | + 8.0%             |  |  |
| Average Sales Price*                             | \$351,259 | \$340,704 | - 3.0%  | \$344,115 | \$378,412 | + 10.0%            |  |  |
| Percent of Original List Price Received*         | 98.3%     | 98.9%     | + 0.6%  | 97.8%     | 98.1%     | + 0.3%             |  |  |
| Average Market Time                              | 61        | 55        | - 9.8%  | 48        | 55        | + 14.6%            |  |  |
| Inventory of Homes for Sale at Month End         | 32        | 15        | - 53.1% |           |           |                    |  |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







- 49.1%

+ 60.0%

- 20.0%

**Beverly** 

Local Market Update / March 2020

Change in **New Listings** All Properties

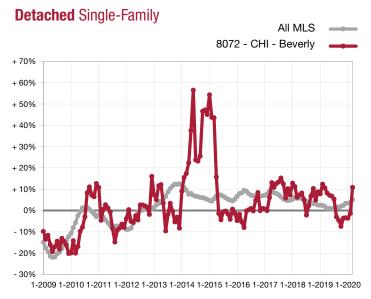
Change in **Closed Sales** All Properties

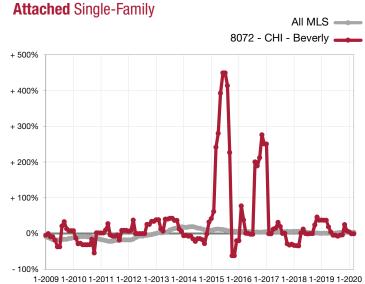
Change in **Inventory of Homes** All Properties

| Delevior O'rele Free'l                           |           | March     |         |           |           | Trailing 12 Months |  |  |
|--|-----------|-----------|---------|-----------|-----------|--------------------|--|--|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020    | +/-                |  |  |
| New Listings                                     | 52        | 26        | - 50.0% | 502       | 428       | - 14.7%            |  |  |
| Under Contract (includes Contingent and Pending) | 22        | 23        | + 4.5%  | 201       | 220       | + 9.5%             |  |  |
| Closed Sales                                     | 10        | 15        | + 50.0% | 202       | 227       | + 12.4%            |  |  |
| Median Sales Price*                              | \$230,050 | \$345,000 | + 50.0% | \$318,950 | \$315,000 | - 1.2%             |  |  |
| Average Sales Price*                             | \$297,190 | \$329,433 | + 10.8% | \$332,630 | \$332,071 | - 0.2%             |  |  |
| Percent of Original List Price Received*         | 99.7%     | 95.5%     | - 4.2%  | 95.8%     | 97.3%     | + 1.6%             |  |  |
| Average Market Time                              | 100       | 78        | - 22.0% | 80        | 81        | + 1.3%             |  |  |
| Inventory of Homes for Sale at Month End         | 74        | 59        | - 20.3% |           |           |                    |  |  |

| A  |        | Trailing 12 Months |         |           |           |         |
|--|--------|--------------------|---------|-----------|-----------|---------|
| Attached Single-Family                           | 3-2019 | 3-2020             | +/-     | 3-2019    | 3-2020    | +/-     |
| New Listings                                     | 1      | 1                  | 0.0%    | 27        | 23        | - 14.8% |
| Under Contract (includes Contingent and Pending) | 0      | 1                  |         | 16        | 11        | - 31.3% |
| Closed Sales                                     | 0      | 1                  |         | 17        | 9         | - 47.1% |
| Median Sales Price*                              | \$0    | \$315,000          |         | \$118,000 | \$119,900 | + 1.6%  |
| Average Sales Price*                             | \$0    | \$315,000          |         | \$128,026 | \$140,744 | + 9.9%  |
| Percent of Original List Price Received*         | 0.0%   | 98.5%              |         | 96.2%     | 97.0%     | + 0.8%  |
| Average Market Time                              | 0      | 1                  |         | 69        | 101       | + 46.4% |
| Inventory of Homes for Sale at Month End         | 6      | 5                  | - 16.7% |           |           |         |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







- 42.9%

+ 18.2%

- 20.8%

## **Bridgeport**

Local Market Update / March 2020

Change in **New Listings** All Properties

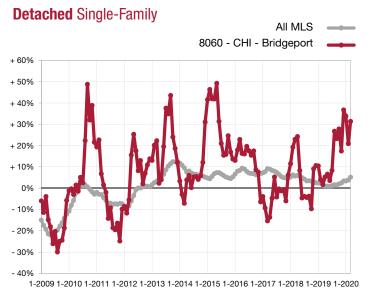
Change in Closed Sales
All Properties

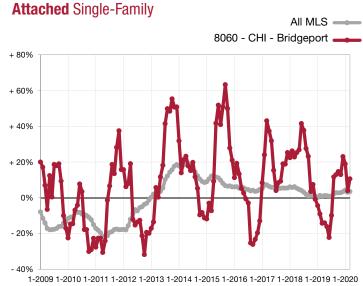
Change in Inventory of Homes All Properties

| B  |           | Trailing 12 Months |         |           |           |         |
|--|-----------|--------------------|---------|-----------|-----------|---------|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020             | +/-     | 3-2019    | 3-2020    | +/-     |
| New Listings                                     | 16        | 14                 | - 12.5% | 201       | 212       | + 5.5%  |
| Under Contract (includes Contingent and Pending) | 6         | 8                  | + 33.3% | 115       | 100       | - 13.0% |
| Closed Sales                                     | 5         | 7                  | + 40.0% | 124       | 96        | - 22.6% |
| Median Sales Price*                              | \$370,000 | \$480,000          | + 29.7% | \$411,400 | \$486,500 | + 18.3% |
| Average Sales Price*                             | \$436,100 | \$496,714          | + 13.9% | \$442,405 | \$488,761 | + 10.5% |
| Percent of Original List Price Received*         | 95.8%     | 97.1%              | + 1.4%  | 97.0%     | 96.3%     | - 0.7%  |
| Average Market Time                              | 123       | 88                 | - 28.5% | 59        | 63        | + 6.8%  |
| Inventory of Homes for Sale at Month End         | 27        | 29                 | + 7.4%  |           |           |         |

| AH   |           | Trailing 12 Months |         |           |           |         |
|--|-----------|--------------------|---------|-----------|-----------|---------|
| Attached Single-Family                           | 3-2019    | 3-2020             | +/-     | 3-2019    | 3-2020    | +/-     |
| New Listings                                     | 19        | 6                  | - 68.4% | 112       | 112       | 0.0%    |
| Under Contract (includes Contingent and Pending) | 5         | 3                  | - 40.0% | 50        | 68        | + 36.0% |
| Closed Sales                                     | 6         | 6                  | 0.0%    | 55        | 64        | + 16.4% |
| Median Sales Price*                              | \$212,241 | \$219,450          | + 3.4%  | \$275,000 | \$310,000 | + 12.7% |
| Average Sales Price*                             | \$235,580 | \$284,817          | + 20.9% | \$285,640 | \$322,080 | + 12.8% |
| Percent of Original List Price Received*         | 96.5%     | 97.4%              | + 0.9%  | 96.1%     | 96.9%     | + 0.8%  |
| Average Market Time                              | 110       | 123                | + 11.8% | 77        | 75        | - 2.6%  |
| Inventory of Homes for Sale at Month End         | 26        | 13                 | - 50.0% |           |           |         |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







**Edgewater** 

Local Market Update / March 2020

- 22.1%

- 1.5%

+ 7.3%

Change in **New Listings** All Properties

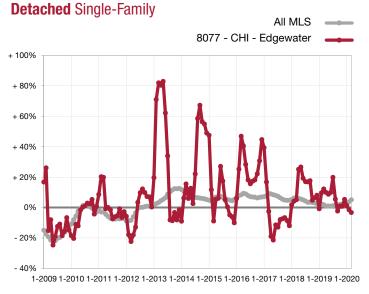
Change in Closed Sales
All Properties

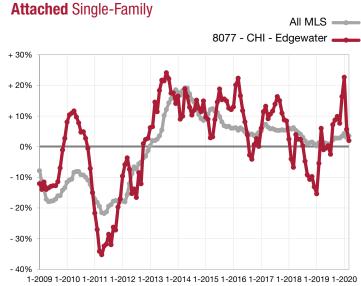
Change in Inventory of Homes
All Properties

| Delegated Of sale Feed!                          |           | March     |          |           | Trailing 12 Months |         |  |
|--|-----------|-----------|----------|-----------|--------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-      | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 16        | 19        | + 18.8%  | 171       | 205                | + 19.9% |  |
| Under Contract (includes Contingent and Pending) | 4         | 4         | 0.0%     | 72        | 68                 | - 5.6%  |  |
| Closed Sales                                     | 3         | 11        | + 266.7% | 90        | 67                 | - 25.6% |  |
| Median Sales Price*                              | \$810,000 | \$632,500 | - 21.9%  | \$717,000 | \$680,000          | - 5.2%  |  |
| Average Sales Price*                             | \$900,000 | \$697,627 | - 22.5%  | \$766,973 | \$753,957          | - 1.7%  |  |
| Percent of Original List Price Received*         | 91.3%     | 96.9%     | + 6.1%   | 95.3%     | 95.7%              | + 0.4%  |  |
| Average Market Time                              | 101       | 108       | + 6.9%   | 105       | 94                 | - 10.5% |  |
| Inventory of Homes for Sale at Month End         | 24        | 27        | + 12.5%  |           |                    |         |  |

| ***  |           | Trailing 12 Months |         |           |           |         |
|--|-----------|--------------------|---------|-----------|-----------|---------|
| Attached Single-Family                           | 3-2019    | 3-2020             | +/-     | 3-2019    | 3-2020    | +/-     |
| New Listings                                     | 129       | 94                 | - 27.1% | 1,385     | 1,338     | - 3.4%  |
| Under Contract (includes Contingent and Pending) | 73        | 57                 | - 21.9% | 807       | 706       | - 12.5% |
| Closed Sales                                     | 64        | 55                 | - 14.1% | 840       | 705       | - 16.1% |
| Median Sales Price*                              | \$233,750 | \$249,900          | + 6.9%  | \$205,000 | \$213,500 | + 4.1%  |
| Average Sales Price*                             | \$253,962 | \$267,215          | + 5.2%  | \$227,199 | \$240,308 | + 5.8%  |
| Percent of Original List Price Received*         | 95.7%     | 95.3%              | - 0.4%  | 96.3%     | 95.6%     | - 0.7%  |
| Average Market Time                              | 102       | 91                 | - 10.8% | 67        | 67        | 0.0%    |
| Inventory of Homes for Sale at Month End         | 182       | 194                | + 6.6%  |           |           |         |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







## **Edison Park**

Local Market Update / March 2020

+ 36.0%

0.0%

- 12.8%

Change in **New Listings** All Properties

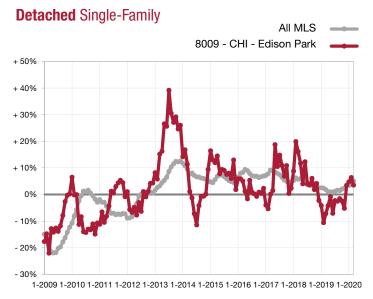
Change in Closed Sales All Properties

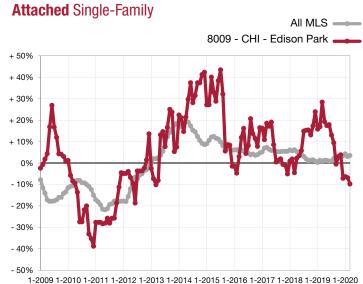
Change in Inventory of Homes All Properties

| Delegated O's de Fessil                          |           | March     |         |           |           | Trailing 12 Months |  |  |
|--|-----------|-----------|---------|-----------|-----------|--------------------|--|--|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020    | +/-                |  |  |
| New Listings                                     | 17        | 26        | + 52.9% | 252       | 315       | + 25.0%            |  |  |
| Under Contract (includes Contingent and Pending) | 12        | 14        | + 16.7% | 127       | 125       | - 1.6%             |  |  |
| Closed Sales                                     | 11        | 10        | - 9.1%  | 130       | 126       | - 3.1%             |  |  |
| Median Sales Price*                              | \$382,500 | \$376,500 | - 1.6%  | \$412,500 | \$392,500 | - 4.8%             |  |  |
| Average Sales Price*                             | \$408,682 | \$380,200 | - 7.0%  | \$465,273 | \$448,526 | - 3.6%             |  |  |
| Percent of Original List Price Received*         | 96.5%     | 92.5%     | - 4.1%  | 96.3%     | 94.8%     | - 1.6%             |  |  |
| Average Market Time                              | 92        | 108       | + 17.4% | 73        | 77        | + 5.5%             |  |  |
| Inventory of Homes for Sale at Month End         | 35        | 28        | - 20.0% |           |           |                    |  |  |

| Attached Single-Family                           |           | March     |          |           | Trailing 12 Months |         |  |
|--|-----------|-----------|----------|-----------|--------------------|---------|--|
|  | 3-2019    | 3-2020    | +/-      | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 8         | 8         | 0.0%     | 102       | 92                 | - 9.8%  |  |
| Under Contract (includes Contingent and Pending) | 8         | 6         | - 25.0%  | 57        | 59                 | + 3.5%  |  |
| Closed Sales                                     | 5         | 6         | + 20.0%  | 54        | 63                 | + 16.7% |  |
| Median Sales Price*                              | \$195,000 | \$161,500 | - 17.2%  | \$172,501 | \$163,000          | - 5.5%  |  |
| Average Sales Price*                             | \$200,580 | \$170,000 | - 15.2%  | \$175,166 | \$165,970          | - 5.2%  |  |
| Percent of Original List Price Received*         | 96.6%     | 98.5%     | + 2.0%   | 94.6%     | 95.7%              | + 1.2%  |  |
| Average Market Time                              | 12        | 75        | + 525.0% | 84        | 65                 | - 22.6% |  |
| Inventory of Homes for Sale at Month End         | 12        | 13        | + 8.3%   |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







**Forest Glen** 

Local Market Update / March 2020

- 4.4%

- 11.1%

- 33.3%

Change in **New Listings** All Properties

March

Change in **Closed Sales** All Properties

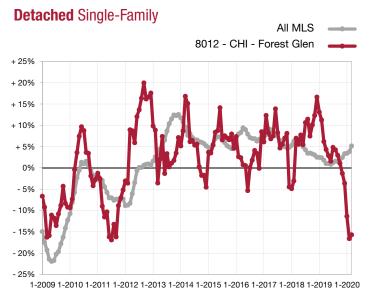
Change in **Inventory of Homes** All Properties

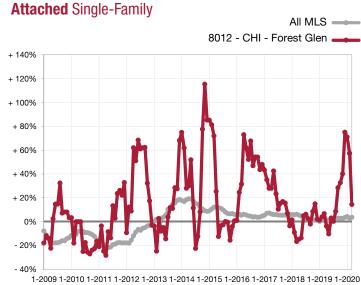
Trailing 12 Months

| <b>Detached</b> Single-Family                    |           | IVIALCII  |         |           | Training 12 Monuis |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
|  | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 43        | 43        | 0.0%    | 496       | 446                | - 10.1% |  |
| Under Contract (includes Contingent and Pending) | 25        | 30        | + 20.0% | 203       | 213                | + 4.9%  |  |
| Closed Sales                                     | 15        | 15        | 0.0%    | 219       | 212                | - 3.2%  |  |
| Median Sales Price*                              | \$480,000 | \$400,000 | - 16.7% | \$475,000 | \$472,500          | - 0.5%  |  |
| Average Sales Price*                             | \$491,627 | \$494,667 | + 0.6%  | \$525,507 | \$493,548          | - 6.1%  |  |
| Percent of Original List Price Received*         | 94.9%     | 92.6%     | - 2.4%  | 96.1%     | 95.1%              | - 1.0%  |  |
| Average Market Time                              | 110       | 107       | - 2.7%  | 84        | 95                 | + 13.1% |  |
| Inventory of Homes for Sale at Month End         | 70        | 46        | - 34.3% |           |                    |         |  |

| Attached Single-Family                           |           | March     |          |           | Trailing 12 Months |         |  |
|--|-----------|-----------|----------|-----------|--------------------|---------|--|
|  | 3-2019    | 3-2020    | +/-      | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 2         | 0         | - 100.0% | 41        | 36                 | - 12.2% |  |
| Under Contract (includes Contingent and Pending) | 2         | 0         | - 100.0% | 23        | 18                 | - 21.7% |  |
| Closed Sales                                     | 3         | 1         | - 66.7%  | 23        | 20                 | - 13.0% |  |
| Median Sales Price*                              | \$412,000 | \$230,000 | - 44.2%  | \$286,000 | \$307,500          | + 7.5%  |  |
| Average Sales Price*                             | \$369,000 | \$230,000 | - 37.7%  | \$306,261 | \$321,725          | + 5.0%  |  |
| Percent of Original List Price Received*         | 95.5%     | 92.1%     | - 3.6%   | 95.4%     | 96.4%              | + 1.0%  |  |
| Average Market Time                              | 106       | 91        | - 14.2%  | 68        | 55                 | - 19.1% |  |
| Inventory of Homes for Sale at Month End         | 5         | 4         | - 20.0%  |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







## **Humboldt Park**

Local Market Update / March 2020

- 11.1%

+ 14.3%

+ 25.0%

Change in **New Listings** All Properties

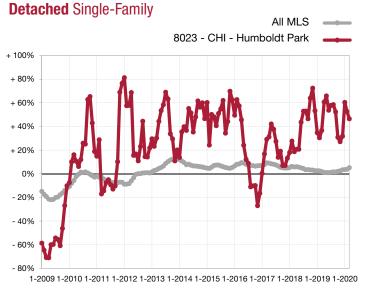
Change in Closed Sales All Properties

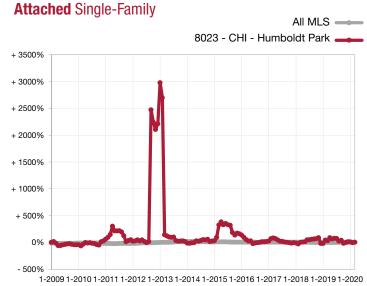
Change in Inventory of Homes All Properties

| Detached Cingle Family                           |           | March     |         |           | i railing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|---------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020              | +/-     |  |
| New Listings                                     | 26        | 22        | - 15.4% | 279       | 329                 | + 17.9% |  |
| Under Contract (includes Contingent and Pending) | 15        | 14        | - 6.7%  | 151       | 143                 | - 5.3%  |  |
| Closed Sales                                     | 11        | 12        | + 9.1%  | 156       | 137                 | - 12.2% |  |
| Median Sales Price*                              | \$260,000 | \$184,750 | - 28.9% | \$198,950 | \$250,000           | + 25.7% |  |
| Average Sales Price*                             | \$283,855 | \$211,083 | - 25.6% | \$247,864 | \$300,619           | + 21.3% |  |
| Percent of Original List Price Received*         | 97.8%     | 91.2%     | - 6.7%  | 98.8%     | 95.9%               | - 2.9%  |  |
| Average Market Time                              | 108       | 98        | - 9.3%  | 71        | 59                  | - 16.9% |  |
| Inventory of Homes for Sale at Month End         | 38        | 40        | + 5.3%  |           |                     |         |  |

| Attached Cingle Family                           |           | March     |          |           | Trailing 12 Months |         |  |
|--|-----------|-----------|----------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-      | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 1         | 2         | + 100.0% | 57        | 88                 | + 54.4% |  |
| Under Contract (includes Contingent and Pending) | 3         | 2         | - 33.3%  | 23        | 30                 | + 30.4% |  |
| Closed Sales                                     | 3         | 4         | + 33.3%  | 21        | 30                 | + 42.9% |  |
| Median Sales Price*                              | \$195,000 | \$281,000 | + 44.1%  | \$235,000 | \$267,500          | + 13.8% |  |
| Average Sales Price*                             | \$156,333 | \$279,500 | + 78.8%  | \$269,372 | \$251,862          | - 6.5%  |  |
| Percent of Original List Price Received*         | 94.3%     | 97.9%     | + 3.8%   | 95.0%     | 95.3%              | + 0.3%  |  |
| Average Market Time                              | 65        | 113       | + 73.8%  | 70        | 76                 | + 8.6%  |  |
| Inventory of Homes for Sale at Month End         | 2         | 10        | + 400.0% |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







# **Hyde Park**

Local Market Update / March 2020

- 10.9%

- 6.3%

- 7.8%

Change in **New Listings** All Properties

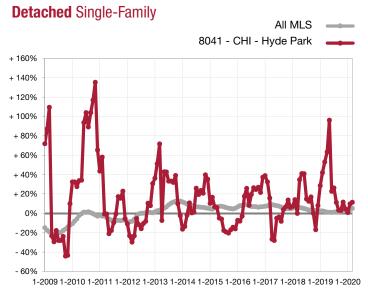
Change in Closed Sales
All Properties

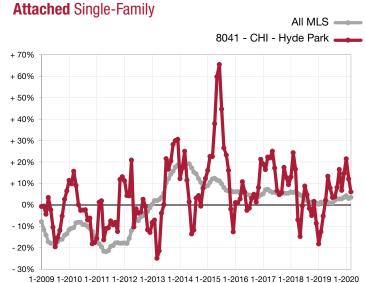
Change in Inventory of Homes All Properties

| Notached Single Family                           |           | March     |          |           | Trailing 12 Months |         |  |
|--|-----------|-----------|----------|-----------|--------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-      | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 5         | 3         | - 40.0%  | 67        | 58                 | - 13.4% |  |
| Under Contract (includes Contingent and Pending) | 1         | 5         | + 400.0% | 28        | 30                 | + 7.1%  |  |
| Closed Sales                                     | 2         | 3         | + 50.0%  | 31        | 26                 | - 16.1% |  |
| Median Sales Price*                              | \$652,500 | \$615,000 | - 5.7%   | \$752,000 | \$773,000          | + 2.8%  |  |
| Average Sales Price*                             | \$652,500 | \$598,333 | - 8.3%   | \$886,823 | \$813,673          | - 8.2%  |  |
| Percent of Original List Price Received*         | 93.8%     | 94.5%     | + 0.7%   | 93.3%     | 93.2%              | - 0.1%  |  |
| Average Market Time                              | 410       | 353       | - 13.9%  | 149       | 138                | - 7.4%  |  |
| Inventory of Homes for Sale at Month End         | 14        | 8         | - 42.9%  |           |                    |         |  |

| Attached Single-Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
|  | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 41        | 38        | - 7.3%  | 446       | 461                | + 3.4%  |  |
| Under Contract (includes Contingent and Pending) | 26        | 22        | - 15.4% | 255       | 276                | + 8.2%  |  |
| Closed Sales                                     | 14        | 12        | - 14.3% | 248       | 277                | + 11.7% |  |
| Median Sales Price*                              | \$176,500 | \$159,000 | - 9.9%  | \$186,500 | \$190,000          | + 1.9%  |  |
| Average Sales Price*                             | \$207,043 | \$212,500 | + 2.6%  | \$232,247 | \$242,608          | + 4.5%  |  |
| Percent of Original List Price Received*         | 91.6%     | 95.4%     | + 4.1%  | 93.0%     | 93.3%              | + 0.3%  |  |
| Average Market Time                              | 131       | 202       | + 54.2% | 79        | 77                 | - 2.5%  |  |
| Inventory of Homes for Sale at Month End         | 89        | 87        | - 2.2%  |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







**Irving Park** 

Local Market Update / March 2020

- 14.3%

+ 62.9%

- 17.6%

Change in **New Listings** All Properties

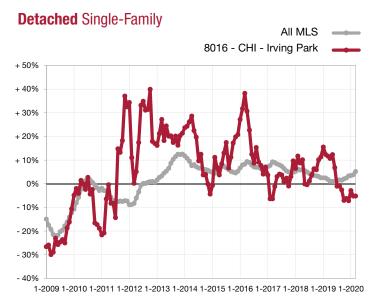
Change in **Closed Sales** All Properties

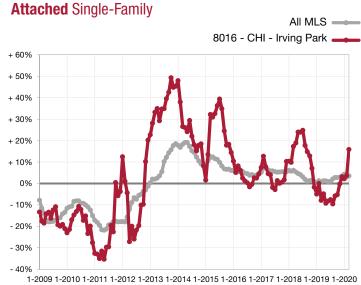
Change in **Inventory of Homes** All Properties

| Datached Single Family                           | March     |           |         | Trailing 12 Months |           |         |
|--|-----------|-----------|---------|--------------------|-----------|---------|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-     | 3-2019             | 3-2020    | +/-     |
| New Listings                                     | 46        | 36        | - 21.7% | 671                | 525       | - 21.8% |
| Under Contract (includes Contingent and Pending) | 28        | 22        | - 21.4% | 277                | 272       | - 1.8%  |
| Closed Sales                                     | 18        | 27        | + 50.0% | 289                | 285       | - 1.4%  |
| Median Sales Price*                              | \$575,000 | \$555,000 | - 3.5%  | \$507,500          | \$490,000 | - 3.4%  |
| Average Sales Price*                             | \$592,333 | \$565,904 | - 4.5%  | \$541,607          | \$531,644 | - 1.8%  |
| Percent of Original List Price Received*         | 96.9%     | 95.7%     | - 1.2%  | 96.5%              | 95.6%     | - 0.9%  |
| Average Market Time                              | 159       | 118       | - 25.8% | 92                 | 88        | - 4.3%  |
| Inventory of Homes for Sale at Month End         | 67        | 59        | - 11.9% |                    |           |         |

| Attached Cingle Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 45        | 42        | - 6.7%  | 468       | 517                | + 10.5% |  |
| Under Contract (includes Contingent and Pending) | 31        | 25        | - 19.4% | 250       | 278                | + 11.2% |  |
| Closed Sales                                     | 17        | 30        | + 76.5% | 244       | 282                | + 15.6% |  |
| Median Sales Price*                              | \$185,000 | \$277,500 | + 50.0% | \$210,000 | \$217,000          | + 3.3%  |  |
| Average Sales Price*                             | \$211,547 | \$306,870 | + 45.1% | \$234,104 | \$238,980          | + 2.1%  |  |
| Percent of Original List Price Received*         | 95.9%     | 98.8%     | + 3.0%  | 97.0%     | 97.0%              | 0.0%    |  |
| Average Market Time                              | 76        | 57        | - 25.0% | 57        | 56                 | - 1.8%  |  |
| Inventory of Homes for Sale at Month End         | 58        | 44        | - 24.1% |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







## **Jefferson Park**

Local Market Update / March 2020

- 21.1%

+ 26.7%

- 19.4%

Change in **New Listings** All Properties

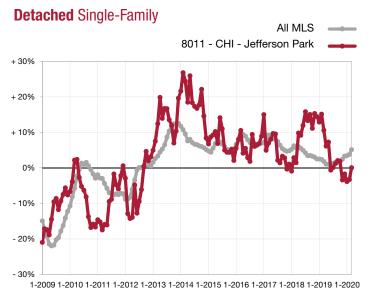
Change in **Closed Sales** All Properties

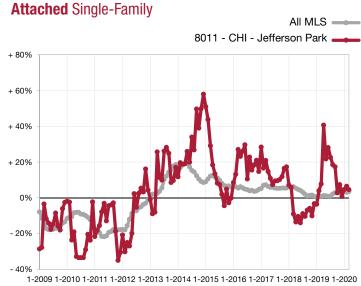
Change in **Inventory of Homes** All Properties

| Detached Single Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 50        | 33        | - 34.0% | 401       | 421                | + 5.0%  |  |
| Under Contract (includes Contingent and Pending) | 21        | 20        | - 4.8%  | 185       | 229                | + 23.8% |  |
| Closed Sales                                     | 13        | 16        | + 23.1% | 196       | 224                | + 14.3% |  |
| Median Sales Price*                              | \$295,000 | \$345,000 | + 16.9% | \$331,000 | \$332,000          | + 0.3%  |  |
| Average Sales Price*                             | \$322,731 | \$393,238 | + 21.8% | \$356,975 | \$348,036          | - 2.5%  |  |
| Percent of Original List Price Received*         | 92.1%     | 98.6%     | + 7.1%  | 96.3%     | 96.7%              | + 0.4%  |  |
| Average Market Time                              | 85        | 53        | - 37.6% | 74        | 63                 | - 14.9% |  |
| Inventory of Homes for Sale at Month End         | 54        | 41        | - 24.1% |           |                    |         |  |

| Attached Single Family                           |           | March     |          |           | Trailing 12 Months |         |  |
|--|-----------|-----------|----------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-      | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 7         | 12        | + 71.4%  | 106       | 119                | + 12.3% |  |
| Under Contract (includes Contingent and Pending) | 8         | 6         | - 25.0%  | 54        | 67                 | + 24.1% |  |
| Closed Sales                                     | 2         | 3         | + 50.0%  | 51        | 66                 | + 29.4% |  |
| Median Sales Price*                              | \$208,500 | \$173,000 | - 17.0%  | \$150,000 | \$170,000          | + 13.3% |  |
| Average Sales Price*                             | \$208,500 | \$161,543 | - 22.5%  | \$177,743 | \$187,462          | + 5.5%  |  |
| Percent of Original List Price Received*         | 95.4%     | 98.4%     | + 3.1%   | 95.6%     | 99.2%              | + 3.8%  |  |
| Average Market Time                              | 54        | 125       | + 131.5% | 54        | 68                 | + 25.9% |  |
| Inventory of Homes for Sale at Month End         | 13        | 13        | 0.0%     |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







Kenwood

Local Market Update / March 2020

+ 21.4%

- 42.1%

+ 1.3%

Change in **New Listings** All Properties

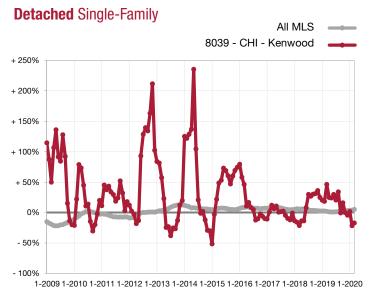
Change in **Closed Sales** All Properties

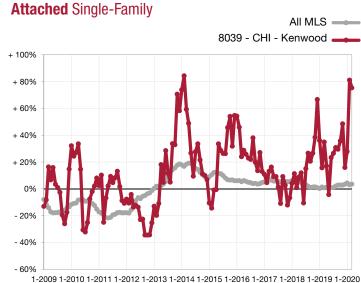
Change in **Inventory of Homes** All Properties

| Detached Cingle Family                           | March     |           |          | Trailing 12 Months |           |         |
|--|-----------|-----------|----------|--------------------|-----------|---------|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-      | 3-2019             | 3-2020    | +/-     |
| New Listings                                     | 8         | 3         | - 62.5%  | 91                 | 92        | + 1.1%  |
| Under Contract (includes Contingent and Pending) | 5         | 0         | - 100.0% | 48                 | 38        | - 20.8% |
| Closed Sales                                     | 6         | 3         | - 50.0%  | 45                 | 40        | - 11.1% |
| Median Sales Price*                              | \$539,000 | \$475,000 | - 11.9%  | \$565,000          | \$534,500 | - 5.4%  |
| Average Sales Price*                             | \$588,083 | \$510,483 | - 13.2%  | \$714,317          | \$675,561 | - 5.4%  |
| Percent of Original List Price Received*         | 94.2%     | 98.7%     | + 4.8%   | 92.4%              | 95.5%     | + 3.4%  |
| Average Market Time                              | 94        | 157       | + 67.0%  | 149                | 169       | + 13.4% |
| Inventory of Homes for Sale at Month End         | 19        | 15        | - 21.1%  |                    |           |         |

| Attached Cingle Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 20        | 31        | + 55.0% | 294       | 317                | + 7.8%  |  |
| Under Contract (includes Contingent and Pending) | 15        | 18        | + 20.0% | 166       | 156                | - 6.0%  |  |
| Closed Sales                                     | 13        | 8         | - 38.5% | 168       | 139                | - 17.3% |  |
| Median Sales Price*                              | \$192,000 | \$283,500 | + 47.7% | \$178,000 | \$239,000          | + 34.3% |  |
| Average Sales Price*                             | \$215,908 | \$226,250 | + 4.8%  | \$194,409 | \$232,256          | + 19.5% |  |
| Percent of Original List Price Received*         | 94.2%     | 97.8%     | + 3.8%  | 90.5%     | 94.1%              | + 4.0%  |  |
| Average Market Time                              | 94        | 130       | + 38.3% | 115       | 109                | - 5.2%  |  |
| Inventory of Homes for Sale at Month End         | 56        | 61        | + 8.9%  |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







- 12.9%

- 0.6%

- 4.1%

## Lakeview

Local Market Update / March 2020

Change in **New Listings** All Properties

March

Change in **Closed Sales** All Properties

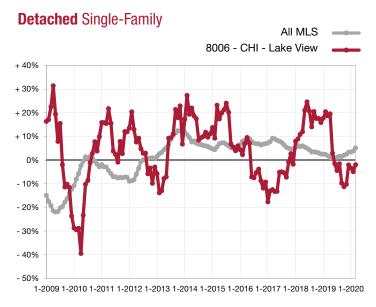
Change in **Inventory of Homes** All Properties

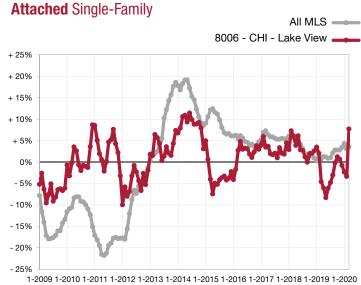
Trailing 12 Months

| <b>Detached</b> Single-Family                    |             | iviaiCii    |         |             | Training 12 Mondis |         |  |
|--|-------------|-------------|---------|-------------|--------------------|---------|--|
|  | 3-2019      | 3-2020      | +/-     | 3-2019      | 3-2020             | +/-     |  |
| New Listings                                     | 39          | 23          | - 41.0% | 451         | 405                | - 10.2% |  |
| Under Contract (includes Contingent and Pending) | 19          | 9           | - 52.6% | 171         | 139                | - 18.7% |  |
| Closed Sales                                     | 11          | 16          | + 45.5% | 166         | 145                | - 12.7% |  |
| Median Sales Price*                              | \$1,590,000 | \$1,497,500 | - 5.8%  | \$1,433,750 | \$1,250,000        | - 12.8% |  |
| Average Sales Price*                             | \$1,769,000 | \$1,590,719 | - 10.1% | \$1,456,952 | \$1,360,291        | - 6.6%  |  |
| Percent of Original List Price Received*         | 95.9%       | 96.8%       | + 0.9%  | 95.3%       | 96.0%              | + 0.7%  |  |
| Average Market Time                              | 134         | 177         | + 32.1% | 114         | 121                | + 6.1%  |  |
| Inventory of Homes for Sale at Month End         | 73          | 55          | - 24.7% |             |                    |         |  |

| Attached Cingle Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 381       | 343       | - 10.0% | 3,819     | 3,966              | + 3.8%  |  |
| Under Contract (includes Contingent and Pending) | 221       | 166       | - 24.9% | 1,825     | 1,740              | - 4.7%  |  |
| Closed Sales                                     | 160       | 154       | - 3.8%  | 1,859     | 1,761              | - 5.3%  |  |
| Median Sales Price*                              | \$313,000 | \$450,000 | + 43.8% | \$355,000 | \$360,000          | + 1.4%  |  |
| Average Sales Price*                             | \$359,963 | \$458,444 | + 27.4% | \$396,327 | \$405,195          | + 2.2%  |  |
| Percent of Original List Price Received*         | 97.0%     | 97.1%     | + 0.1%  | 97.1%     | 96.5%              | - 0.6%  |  |
| Average Market Time                              | 88        | 104       | + 18.2% | 62        | 78                 | + 25.8% |  |
| Inventory of Homes for Sale at Month End         | 493       | 488       | - 1.0%  |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







## **Lincoln Park**

Local Market Update / March 2020

- 19.5%

+ 8.6%

- 10.9%

Change in **New Listings** All Properties

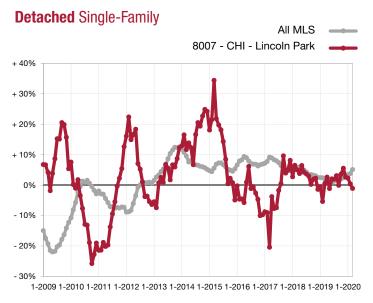
Change in **Closed Sales** All Properties

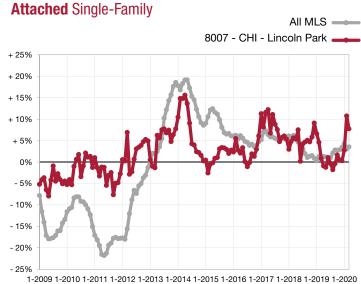
Change in **Inventory of Homes** All Properties

| <b>Dotachod</b> Single Family                    |             | March       |         |             | Trailing 12 Months |         |  |
|--|-------------|-------------|---------|-------------|--------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019      | 3-2020      | +/-     | 3-2019      | 3-2020             | +/-     |  |
| New Listings                                     | 63          | 42          | - 33.3% | 628         | 559                | - 11.0% |  |
| Under Contract (includes Contingent and Pending) | 24          | 10          | - 58.3% | 186         | 184                | - 1.1%  |  |
| Closed Sales                                     | 18          | 14          | - 22.2% | 179         | 196                | + 9.5%  |  |
| Median Sales Price*                              | \$1,605,750 | \$1,322,500 | - 17.6% | \$1,590,000 | \$1,570,000        | - 1.3%  |  |
| Average Sales Price*                             | \$1,895,222 | \$1,639,357 | - 13.5% | \$1,970,379 | \$1,801,597        | - 8.6%  |  |
| Percent of Original List Price Received*         | 95.6%       | 95.5%       | - 0.1%  | 93.7%       | 93.8%              | + 0.1%  |  |
| Average Market Time                              | 211         | 142         | - 32.7% | 150         | 151                | + 0.7%  |  |
| Inventory of Homes for Sale at Month End         | 125         | 118         | - 5.6%  |             |                    |         |  |

| Attached Cingle Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 301       | 251       | - 16.6% | 2,657     | 3,015              | + 13.5% |  |
| Under Contract (includes Contingent and Pending) | 157       | 100       | - 36.3% | 1,189     | 1,187              | - 0.2%  |  |
| Closed Sales                                     | 87        | 100       | + 14.9% | 1,173     | 1,257              | + 7.2%  |  |
| Median Sales Price*                              | \$507,000 | \$461,500 | - 9.0%  | \$502,000 | \$500,000          | - 0.4%  |  |
| Average Sales Price*                             | \$561,526 | \$554,932 | - 1.2%  | \$577,549 | \$607,158          | + 5.1%  |  |
| Percent of Original List Price Received*         | 96.6%     | 96.8%     | + 0.2%  | 96.9%     | 96.6%              | - 0.3%  |  |
| Average Market Time                              | 70        | 119       | + 70.0% | 64        | 85                 | + 32.8% |  |
| Inventory of Homes for Sale at Month End         | 454       | 398       | - 12.3% |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







# Lincoln Square

Local Market Update / March 2020

- 36.1%

- 5.1%

- 33.6%

Change in **New Listings** All Properties

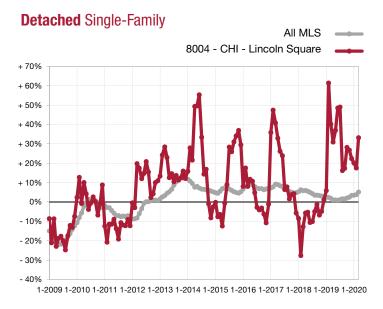
Change in **Closed Sales** All Properties

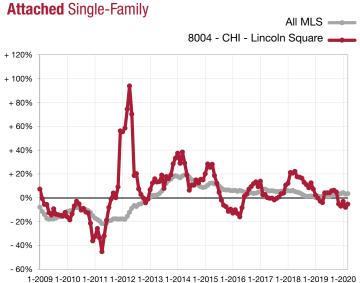
Change in **Inventory of Homes** All Properties

| Potochod Cingle Family                           | March     |           |          | Trailing 12 Months |           |         |
|--|-----------|-----------|----------|--------------------|-----------|---------|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-      | 3-2019             | 3-2020    | +/-     |
| New Listings                                     | 26        | 17        | - 34.6%  | 227                | 210       | - 7.5%  |
| Under Contract (includes Contingent and Pending) | 15        | 6         | - 60.0%  | 115                | 93        | - 19.1% |
| Closed Sales                                     | 11        | 3         | - 72.7%  | 132                | 102       | - 22.7% |
| Median Sales Price*                              | \$608,000 | \$980,000 | + 61.2%  | \$655,000          | \$735,000 | + 12.2% |
| Average Sales Price*                             | \$691,500 | \$920,000 | + 33.0%  | \$770,270          | \$814,220 | + 5.7%  |
| Percent of Original List Price Received*         | 96.4%     | 95.0%     | - 1.5%   | 95.9%              | 96.4%     | + 0.5%  |
| Average Market Time                              | 73        | 202       | + 176.7% | 91                 | 109       | + 19.8% |
| Inventory of Homes for Sale at Month End         | 40        | 29        | - 27.5%  |                    |           |         |

| Attached Cingle Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 71        | 45        | - 36.6% | 653       | 654                | + 0.2%  |  |
| Under Contract (includes Contingent and Pending) | 46        | 35        | - 23.9% | 358       | 349                | - 2.5%  |  |
| Closed Sales                                     | 28        | 34        | + 21.4% | 353       | 364                | + 3.1%  |  |
| Median Sales Price*                              | \$290,250 | \$313,500 | + 8.0%  | \$304,300 | \$317,500          | + 4.3%  |  |
| Average Sales Price*                             | \$312,618 | \$360,469 | + 15.3% | \$327,655 | \$362,869          | + 10.7% |  |
| Percent of Original List Price Received*         | 97.6%     | 97.3%     | - 0.3%  | 97.6%     | 97.0%              | - 0.6%  |  |
| Average Market Time                              | 63        | 112       | + 77.8% | 53        | 59                 | + 11.3% |  |
| Inventory of Homes for Sale at Month End         | 79        | 50        | - 36.7% |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







- 25.4%

+ 12.5%

- 11.0%

Logan Square Local Market Update / March 2020

Change in **New Listings** All Properties

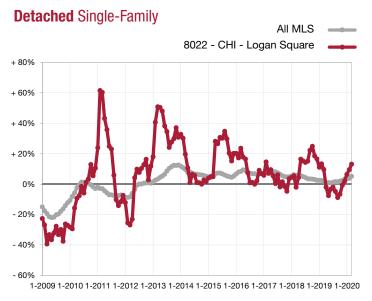
Change in **Closed Sales** All Properties

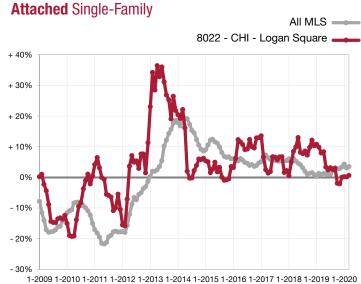
Change in **Inventory of Homes** All Properties

| Detached Cingle Family                           |           | March     |         |           | Trailing 12 Months |        |  |
|--|-----------|-----------|---------|-----------|--------------------|--------|--|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-    |  |
| New Listings                                     | 55        | 39        | - 29.1% | 543       | 506                | - 6.8% |  |
| Under Contract (includes Contingent and Pending) | 29        | 17        | - 41.4% | 248       | 237                | - 4.4% |  |
| Closed Sales                                     | 13        | 16        | + 23.1% | 255       | 241                | - 5.5% |  |
| Median Sales Price*                              | \$687,500 | \$691,000 | + 0.5%  | \$820,000 | \$775,000          | - 5.5% |  |
| Average Sales Price*                             | \$748,108 | \$772,275 | + 3.2%  | \$840,013 | \$842,677          | + 0.3% |  |
| Percent of Original List Price Received*         | 97.5%     | 98.1%     | + 0.6%  | 97.2%     | 96.7%              | - 0.5% |  |
| Average Market Time                              | 65        | 85        | + 30.8% | 76        | 74                 | - 2.6% |  |
| Inventory of Homes for Sale at Month End         | 65        | 64        | - 1.5%  |           |                    |        |  |

| Attached Cingle Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 138       | 105       | - 23.9% | 1,211     | 1,152              | - 4.9%  |  |
| Under Contract (includes Contingent and Pending) | 83        | 48        | - 42.2% | 612       | 589                | - 3.8%  |  |
| Closed Sales                                     | 43        | 47        | + 9.3%  | 584       | 620                | + 6.2%  |  |
| Median Sales Price*                              | \$415,000 | \$418,000 | + 0.7%  | \$409,500 | \$412,750          | + 0.8%  |  |
| Average Sales Price*                             | \$442,069 | \$422,304 | - 4.5%  | \$428,030 | \$430,176          | + 0.5%  |  |
| Percent of Original List Price Received*         | 98.1%     | 99.0%     | + 0.9%  | 98.1%     | 98.3%              | + 0.2%  |  |
| Average Market Time                              | 86        | 61        | - 29.1% | 50        | 60                 | + 20.0% |  |
| Inventory of Homes for Sale at Month End         | 126       | 106       | - 15.9% |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







- 25.1%

0.0%

- 7.7%

Loop

Local Market Update / March 2020

Change in **New Listings** All Properties

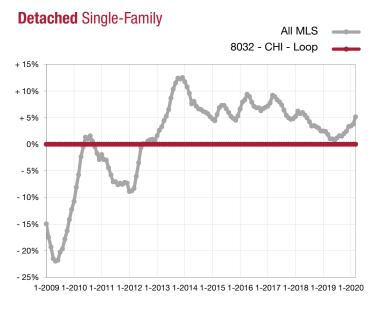
Change in **Closed Sales** All Properties

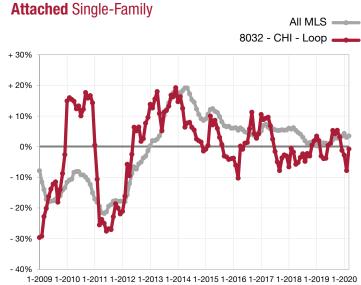
Change in **Inventory of Homes** All Properties

| <b>Detached</b> Single-Family                    | March  |        |     | Trailing 12 Months |        |         |
|--|--------|--------|-----|--------------------|--------|---------|
|  | 3-2019 | 3-2020 | +/- | 3-2019             | 3-2020 | +/-     |
| New Listings                                     | 0      | 0      |     | 3                  | 4      | + 33.3% |
| Under Contract (includes Contingent and Pending) | 0      | 0      |     | 0                  | 0      |         |
| Closed Sales                                     | 0      | 0      |     | 0                  | 0      |         |
| Median Sales Price*                              | \$0    | \$0    |     | \$0                | \$0    |         |
| Average Sales Price*                             | \$0    | \$0    |     | \$0                | \$0    |         |
| Percent of Original List Price Received*         | 0.0%   | 0.0%   |     | 0.0%               | 0.0%   |         |
| Average Market Time                              | 0      | 0      |     | 0                  | 0      |         |
| Inventory of Homes for Sale at Month End         | 0      | 0      |     |                    |        |         |

| Attached Cingle Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 175       | 131       | - 25.1% | 1,646     | 1,848              | + 12.3% |  |
| Under Contract (includes Contingent and Pending) | 78        | 40        | - 48.7% | 736       | 790                | + 7.3%  |  |
| Closed Sales                                     | 55        | 55        | 0.0%    | 734       | 701                | - 4.5%  |  |
| Median Sales Price*                              | \$300,000 | \$340,000 | + 13.3% | \$330,000 | \$334,000          | + 1.2%  |  |
| Average Sales Price*                             | \$330,513 | \$413,075 | + 25.0% | \$432,944 | \$414,422          | - 4.3%  |  |
| Percent of Original List Price Received*         | 96.8%     | 96.6%     | - 0.2%  | 96.9%     | 96.6%              | - 0.3%  |  |
| Average Market Time                              | 116       | 134       | + 15.5% | 91        | 97                 | + 6.6%  |  |
| Inventory of Homes for Sale at Month End         | 390       | 360       | - 7.7%  |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







### **Near North Side**

Local Market Update / March 2020

- 23.5%

+ 7.4%

- 5.7%

Change in **New Listings** All Properties

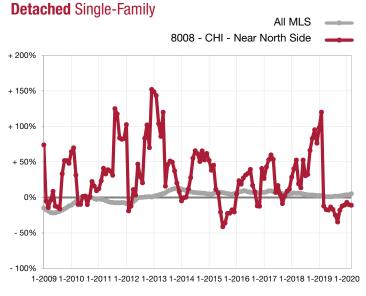
Change in Closed Sales All Properties

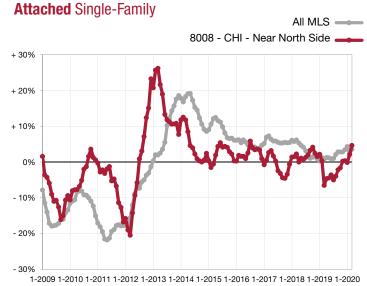
Change in Inventory of Homes All Properties

| Dotached Cingle Family                           |             | March       |          |             | Trailing 12 Months |         |  |
|--|-------------|-------------|----------|-------------|--------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019      | 3-2020      | +/-      | 3-2019      | 3-2020             | +/-     |  |
| New Listings                                     | 15          | 11          | - 26.7%  | 133         | 186                | + 39.8% |  |
| Under Contract (includes Contingent and Pending) | 2           | 0           | - 100.0% | 21          | 30                 | + 42.9% |  |
| Closed Sales                                     | 1           | 3           | + 200.0% | 23          | 31                 | + 34.8% |  |
| Median Sales Price*                              | \$2,365,000 | \$1,550,000 | - 34.5%  | \$1,900,000 | \$1,340,000        | - 29.5% |  |
| Average Sales Price*                             | \$2,365,000 | \$1,668,511 | - 29.4%  | \$2,295,091 | \$1,685,562        | - 26.6% |  |
| Percent of Original List Price Received*         | 94.6%       | 92.0%       | - 2.7%   | 91.2%       | 89.6%              | - 1.8%  |  |
| Average Market Time                              | 152         | 121         | - 20.4%  | 201         | 166                | - 17.4% |  |
| Inventory of Homes for Sale at Month End         | 47          | 48          | + 2.1%   |             |                    |         |  |

| Attached Cinale Family                           | March     |           |         | Trailing 12 Months |           |         |
|--|-----------|-----------|---------|--------------------|-----------|---------|
| <b>Attached</b> Single-Family                    | 3-2019    | 3-2020    | +/-     | 3-2019             | 3-2020    | +/-     |
| New Listings                                     | 624       | 478       | - 23.4% | 6,432              | 6,356     | - 1.2%  |
| Under Contract (includes Contingent and Pending) | 264       | 171       | - 35.2% | 2,474              | 2,241     | - 9.4%  |
| Closed Sales                                     | 201       | 214       | + 6.5%  | 2,528              | 2,400     | - 5.1%  |
| Median Sales Price*                              | \$363,000 | \$390,000 | + 7.4%  | \$400,000          | \$400,000 | 0.0%    |
| Average Sales Price*                             | \$575,773 | \$525,896 | - 8.7%  | \$650,401          | \$620,279 | - 4.6%  |
| Percent of Original List Price Received*         | 95.4%     | 96.4%     | + 1.0%  | 96.5%              | 96.1%     | - 0.4%  |
| Average Market Time                              | 137       | 148       | + 8.0%  | 100                | 116       | + 16.0% |
| Inventory of Homes for Sale at Month End         | 1,367     | 1,285     | - 6.0%  |                    |           |         |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







## **Near South Side**

Local Market Update / March 2020

- 39.4%

+ 1.7%

- 10.0%

Change in **New Listings** All Properties

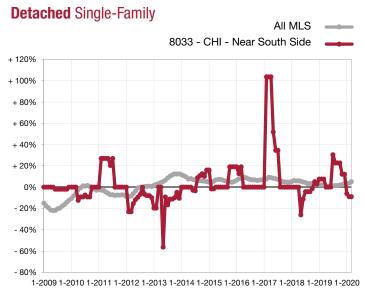
Change in Closed Sales
All Properties

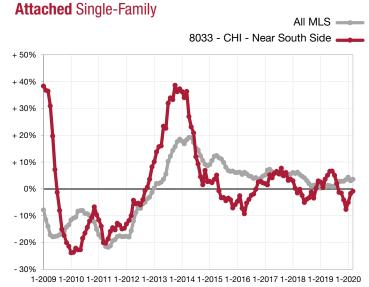
Change in Inventory of Homes All Properties

| Detached Single Family                           |        | March  |          |             | Trailing 12 Months |          |  |
|--|--------|--------|----------|-------------|--------------------|----------|--|
| <b>Detached</b> Single-Family                    | 3-2019 | 3-2020 | +/-      | 3-2019      | 3-2020             | +/-      |  |
| New Listings                                     | 3      | 0      | - 100.0% | 30          | 18                 | - 40.0%  |  |
| Under Contract (includes Contingent and Pending) | 0      | 0      |          | 9           | 6                  | - 33.3%  |  |
| Closed Sales                                     | 0      | 0      |          | 11          | 6                  | - 45.5%  |  |
| Median Sales Price*                              | \$0    | \$0    |          | \$1,125,000 | \$1,250,000        | + 11.1%  |  |
| Average Sales Price*                             | \$0    | \$0    |          | \$1,140,156 | \$1,209,167        | + 6.1%   |  |
| Percent of Original List Price Received*         | 0.0%   | 0.0%   |          | 97.4%       | 92.4%              | - 5.1%   |  |
| Average Market Time                              | 0      | 0      |          | 33          | 152                | + 360.6% |  |
| Inventory of Homes for Sale at Month End         | 5      | 2      | - 60.0%  |             |                    |          |  |

| Attached Cingle Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 157       | 97        | - 38.2% | 1,450     | 1,402              | - 3.3%  |  |
| Under Contract (includes Contingent and Pending) | 75        | 43        | - 42.7% | 748       | 670                | - 10.4% |  |
| Closed Sales                                     | 59        | 60        | + 1.7%  | 756       | 690                | - 8.7%  |  |
| Median Sales Price*                              | \$395,000 | \$386,250 | - 2.2%  | \$375,000 | \$372,500          | - 0.7%  |  |
| Average Sales Price*                             | \$487,876 | \$444,716 | - 8.8%  | \$474,223 | \$433,115          | - 8.7%  |  |
| Percent of Original List Price Received*         | 100.1%    | 99.5%     | - 0.6%  | 99.5%     | 99.2%              | - 0.3%  |  |
| Average Market Time                              | 90        | 106       | + 17.8% | 74        | 81                 | + 9.5%  |  |
| Inventory of Homes for Sale at Month End         | 224       | 204       | - 8.9%  |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







## **Near West Side**

Local Market Update / March 2020

- 25.1%

+ 11.7%

- 14.8%

Change in **New Listings** All Properties

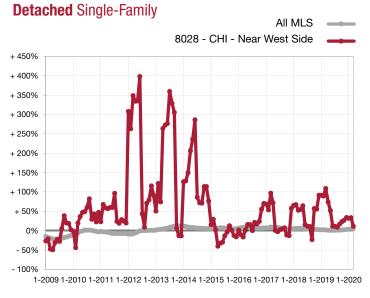
Change in **Closed Sales** All Properties

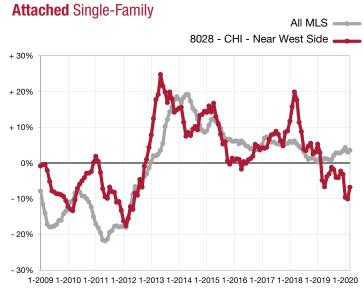
Change in **Inventory of Homes** All Properties

| Dotochod Cingle Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 8         | 3         | - 62.5% | 72        | 75                 | + 4.2%  |  |
| Under Contract (includes Contingent and Pending) | 5         | 2         | - 60.0% | 28        | 34                 | + 21.4% |  |
| Closed Sales                                     | 2         | 1         | - 50.0% | 21        | 37                 | + 76.2% |  |
| Median Sales Price*                              | \$956,500 | \$624,684 | - 34.7% | \$453,000 | \$513,500          | + 13.4% |  |
| Average Sales Price*                             | \$956,500 | \$624,684 | - 34.7% | \$550,079 | \$535,333          | - 2.7%  |  |
| Percent of Original List Price Received*         | 92.9%     | 104.3%    | + 12.3% | 95.5%     | 96.1%              | + 0.6%  |  |
| Average Market Time                              | 158       | 92        | - 41.8% | 57        | 57                 | 0.0%    |  |
| Inventory of Homes for Sale at Month End         | 11        | 14        | + 27.3% |           |                    |         |  |

| Attached Cingle Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 255       | 194       | - 23.9% | 2,321     | 2,424              | + 4.4%  |  |
| Under Contract (includes Contingent and Pending) | 106       | 82        | - 22.6% | 1,082     | 1,121              | + 3.6%  |  |
| Closed Sales                                     | 75        | 85        | + 13.3% | 1,172     | 1,148              | - 2.0%  |  |
| Median Sales Price*                              | \$380,000 | \$338,000 | - 11.1% | \$380,000 | \$360,000          | - 5.3%  |  |
| Average Sales Price*                             | \$463,576 | \$433,282 | - 6.5%  | \$496,676 | \$499,924          | + 0.7%  |  |
| Percent of Original List Price Received*         | 99.6%     | 98.7%     | - 0.9%  | 98.8%     | 98.4%              | - 0.4%  |  |
| Average Market Time                              | 92        | 83        | - 9.8%  | 61        | 76                 | + 24.6% |  |
| Inventory of Homes for Sale at Month End         | 355       | 298       | - 16.1% |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







## **North Center**

Local Market Update / March 2020

- 38.9%

+ 65.0%

- 13.5%

Change in **New Listings** All Properties

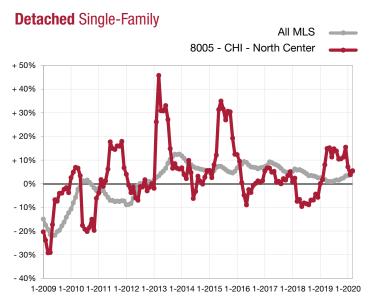
Change in **Closed Sales** All Properties

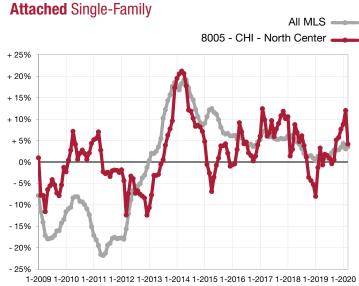
Change in **Inventory of Homes** All Properties

| Datashed Cingle Family                           | March       |             |          | Trailing 12 Months |             |        |
|--|-------------|-------------|----------|--------------------|-------------|--------|
| <b>Detached</b> Single-Family                    | 3-2019      | 3-2020      | +/-      | 3-2019             | 3-2020      | +/-    |
| New Listings                                     | 54          | 48          | - 11.1%  | 504                | 502         | - 0.4% |
| Under Contract (includes Contingent and Pending) | 31          | 18          | - 41.9%  | 213                | 215         | + 0.9% |
| Closed Sales                                     | 8           | 13          | + 62.5%  | 204                | 218         | + 6.9% |
| Median Sales Price*                              | \$1,160,000 | \$1,125,000 | - 3.0%   | \$1,061,250        | \$1,105,000 | + 4.1% |
| Average Sales Price*                             | \$1,091,238 | \$1,072,769 | - 1.7%   | \$1,049,347        | \$1,126,053 | + 7.3% |
| Percent of Original List Price Received*         | 97.4%       | 94.1%       | - 3.4%   | 95.9%              | 96.0%       | + 0.1% |
| Average Market Time                              | 15          | 100         | + 566.7% | 101                | 103         | + 2.0% |
| Inventory of Homes for Sale at Month End         | 77          | 67          | - 13.0%  |                    |             |        |

| Attached Cingle Family                           |           | March     |         |           | Trailing 12 Months |        |  |
|--|-----------|-----------|---------|-----------|--------------------|--------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-    |  |
| New Listings                                     | 103       | 48        | - 53.4% | 844       | 808                | - 4.3% |  |
| Under Contract (includes Contingent and Pending) | 60        | 43        | - 28.3% | 399       | 378                | - 5.3% |  |
| Closed Sales                                     | 32        | 53        | + 65.6% | 386       | 394                | + 2.1% |  |
| Median Sales Price*                              | \$465,750 | \$430,000 | - 7.7%  | \$434,000 | \$443,250          | + 2.1% |  |
| Average Sales Price*                             | \$490,192 | \$433,771 | - 11.5% | \$444,742 | \$461,126          | + 3.7% |  |
| Percent of Original List Price Received*         | 98.2%     | 98.2%     | 0.0%    | 97.7%     | 97.9%              | + 0.2% |  |
| Average Market Time                              | 144       | 74        | - 48.6% | 66        | 64                 | - 3.0% |  |
| Inventory of Homes for Sale at Month End         | 79        | 68        | - 13.9% |           |                    |        |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







- 50.0%

+ 233.3%

- 2.9%

**North Park** 

Local Market Update / March 2020

Change in **New Listings** All Properties

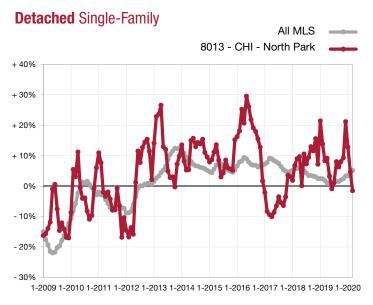
Change in **Closed Sales** All Properties

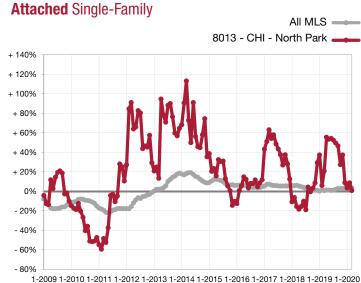
Change in **Inventory of Homes** All Properties

| Dotachad Cingle Family                           |           | March     |          |           | Trailing 12 Months |         |  |
|--|-----------|-----------|----------|-----------|--------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-      | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 19        | 8         | - 57.9%  | 129       | 119                | - 7.8%  |  |
| Under Contract (includes Contingent and Pending) | 9         | 5         | - 44.4%  | 67        | 64                 | - 4.5%  |  |
| Closed Sales                                     | 1         | 5         | + 400.0% | 65        | 70                 | + 7.7%  |  |
| Median Sales Price*                              | \$465,000 | \$295,000 | - 36.6%  | \$385,000 | \$399,950          | + 3.9%  |  |
| Average Sales Price*                             | \$465,000 | \$431,000 | - 7.3%   | \$416,397 | \$422,147          | + 1.4%  |  |
| Percent of Original List Price Received*         | 97.9%     | 91.4%     | - 6.6%   | 95.8%     | 95.0%              | - 0.8%  |  |
| Average Market Time                              | 139       | 42        | - 69.8%  | 68        | 100                | + 47.1% |  |
| Inventory of Homes for Sale at Month End         | 24        | 17        | - 29.2%  |           |                    |         |  |

| Attached Cingle Family                           |           | March     |          |           | Trailing 12 Months |         |  |
|--|-----------|-----------|----------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-      | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 11        | 7         | - 36.4%  | 61        | 89                 | + 45.9% |  |
| Under Contract (includes Contingent and Pending) | 7         | 4         | - 42.9%  | 37        | 47                 | + 27.0% |  |
| Closed Sales                                     | 2         | 5         | + 150.0% | 37        | 48                 | + 29.7% |  |
| Median Sales Price*                              | \$228,000 | \$194,000 | - 14.9%  | \$172,500 | \$230,000          | + 33.3% |  |
| Average Sales Price*                             | \$228,000 | \$222,365 | - 2.5%   | \$187,395 | \$223,438          | + 19.2% |  |
| Percent of Original List Price Received*         | 96.2%     | 93.3%     | - 3.0%   | 96.5%     | 96.4%              | - 0.1%  |  |
| Average Market Time                              | 9         | 55        | + 511.1% | 77        | 40                 | - 48.1% |  |
| Inventory of Homes for Sale at Month End         | 11        | 17        | + 54.5%  |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







## **Norwood Park**

Local Market Update / March 2020

- 19.4%

+ 14.8%

- 17.5%

Change in **New Listings** All Properties

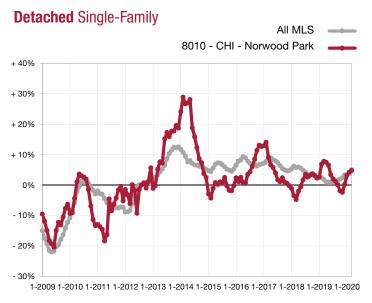
Change in **Closed Sales** All Properties

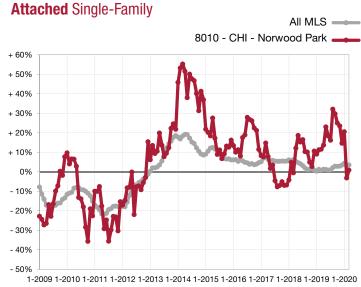
Change in **Inventory of Homes** All Properties

| Dotached Cingle Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 86        | 76        | - 11.6% | 818       | 858                | + 4.9%  |  |
| Under Contract (includes Contingent and Pending) | 35        | 35        | 0.0%    | 387       | 416                | + 7.5%  |  |
| Closed Sales                                     | 20        | 26        | + 30.0% | 387       | 408                | + 5.4%  |  |
| Median Sales Price*                              | \$344,670 | \$348,750 | + 1.2%  | \$330,000 | \$338,500          | + 2.6%  |  |
| Average Sales Price*                             | \$349,387 | \$329,663 | - 5.6%  | \$352,496 | \$358,964          | + 1.8%  |  |
| Percent of Original List Price Received*         | 96.6%     | 94.6%     | - 2.1%  | 96.2%     | 95.8%              | - 0.4%  |  |
| Average Market Time                              | 109       | 99        | - 9.2%  | 61        | 71                 | + 16.4% |  |
| Inventory of Homes for Sale at Month End         | 106       | 93        | - 12.3% |           |                    |         |  |

| Attached Cingle Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 17        | 7         | - 58.8% | 172       | 150                | - 12.8% |  |
| Under Contract (includes Contingent and Pending) | 9         | 9         | 0.0%    | 85        | 85                 | 0.0%    |  |
| Closed Sales                                     | 7         | 5         | - 28.6% | 93        | 80                 | - 14.0% |  |
| Median Sales Price*                              | \$185,600 | \$213,900 | + 15.2% | \$154,000 | \$176,000          | + 14.3% |  |
| Average Sales Price*                             | \$228,943 | \$190,960 | - 16.6% | \$168,042 | \$191,438          | + 13.9% |  |
| Percent of Original List Price Received*         | 94.6%     | 93.9%     | - 0.7%  | 95.6%     | 94.8%              | - 0.8%  |  |
| Average Market Time                              | 113       | 66        | - 41.6% | 64        | 77                 | + 20.3% |  |
| Inventory of Homes for Sale at Month End         | 20        | 11        | - 45.0% |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







# **Portage Park**

Local Market Update / March 2020

- 33.3%

- 18.2%

- 33.9%

Change in **New Listings** All Properties

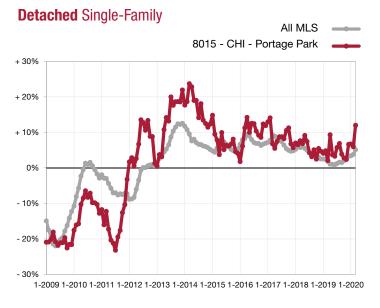
Change in **Closed Sales** All Properties

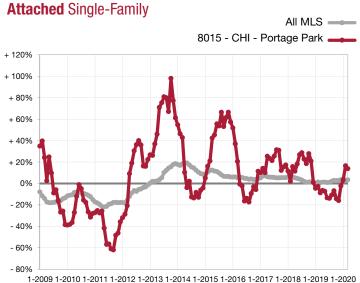
Change in **Inventory of Homes** All Properties

| Datashad Cingle Family                           |           | warch     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 74        | 47        | - 36.5% | 822       | 762                | - 7.3%  |  |
| Under Contract (includes Contingent and Pending) | 35        | 30        | - 14.3% | 413       | 403                | - 2.4%  |  |
| Closed Sales                                     | 35        | 31        | - 11.4% | 450       | 382                | - 15.1% |  |
| Median Sales Price*                              | \$360,000 | \$412,500 | + 14.6% | \$320,000 | \$335,000          | + 4.7%  |  |
| Average Sales Price*                             | \$392,407 | \$384,319 | - 2.1%  | \$341,789 | \$358,477          | + 4.9%  |  |
| Percent of Original List Price Received*         | 98.2%     | 96.5%     | - 1.7%  | 96.9%     | 96.8%              | - 0.1%  |  |
| Average Market Time                              | 107       | 73        | - 31.8% | 67        | 62                 | - 7.5%  |  |
| Inventory of Homes for Sale at Month End         | 92        | 57        | - 38.0% |           |                    |         |  |

| Attached Single-Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 16        | 13        | - 18.8% | 170       | 165                | - 2.9%  |  |
| Under Contract (includes Contingent and Pending) | 6         | 7         | + 16.7% | 81        | 89                 | + 9.9%  |  |
| Closed Sales                                     | 9         | 5         | - 44.4% | 86        | 89                 | + 3.5%  |  |
| Median Sales Price*                              | \$145,000 | \$137,000 | - 5.5%  | \$161,750 | \$159,000          | - 1.7%  |  |
| Average Sales Price*                             | \$167,056 | \$205,580 | + 23.1% | \$177,330 | \$189,011          | + 6.6%  |  |
| Percent of Original List Price Received*         | 95.2%     | 98.5%     | + 3.5%  | 95.7%     | 94.7%              | - 1.0%  |  |
| Average Market Time                              | 123       | 81        | - 34.1% | 75        | 62                 | - 17.3% |  |
| Inventory of Homes for Sale at Month End         | 26        | 21        | - 19.2% |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







- 15.9%

- 11.6%

- 6.5%

**Rogers Park** 

Local Market Update / March 2020

Change in **New Listings** All Properties

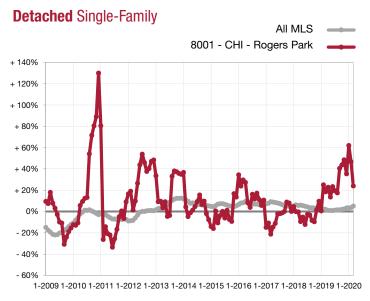
Change in Closed Sales All Properties

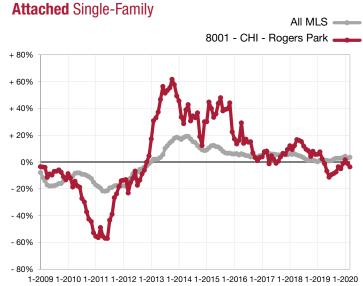
Change in Inventory of Homes All Properties

| Notached Single-Family                           |           | March     |          |           | Trailing 12 Months |         |  |
|--|-----------|-----------|----------|-----------|--------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-      | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 3         | 7         | + 133.3% | 78        | 54                 | - 30.8% |  |
| Under Contract (includes Contingent and Pending) | 6         | 4         | - 33.3%  | 39        | 36                 | - 7.7%  |  |
| Closed Sales                                     | 6         | 5         | - 16.7%  | 38        | 36                 | - 5.3%  |  |
| Median Sales Price*                              | \$406,500 | \$470,000 | + 15.6%  | \$405,000 | \$526,500          | + 30.0% |  |
| Average Sales Price*                             | \$394,000 | \$474,900 | + 20.5%  | \$408,579 | \$548,210          | + 34.2% |  |
| Percent of Original List Price Received*         | 101.8%    | 91.4%     | - 10.2%  | 96.7%     | 95.8%              | - 0.9%  |  |
| Average Market Time                              | 187       | 66        | - 64.7%  | 80        | 78                 | - 2.5%  |  |
| Inventory of Homes for Sale at Month End         | 9         | 6         | - 33.3%  |           |                    |         |  |

| Attached Single-Family                           |           | March     |         |           | Trailing 12 Months |        |  |
|--|-----------|-----------|---------|-----------|--------------------|--------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-    |  |
| New Listings                                     | 85        | 67        | - 21.2% | 835       | 816                | - 2.3% |  |
| Under Contract (includes Contingent and Pending) | 49        | 39        | - 20.4% | 467       | 453                | - 3.0% |  |
| Closed Sales                                     | 37        | 33        | - 10.8% | 473       | 463                | - 2.1% |  |
| Median Sales Price*                              | \$175,000 | \$145,000 | - 17.1% | \$181,000 | \$170,000          | - 6.1% |  |
| Average Sales Price*                             | \$191,065 | \$169,570 | - 11.3% | \$191,848 | \$189,347          | - 1.3% |  |
| Percent of Original List Price Received*         | 92.3%     | 96.1%     | + 4.1%  | 96.1%     | 95.9%              | - 0.2% |  |
| Average Market Time                              | 87        | 84        | - 3.4%  | 62        | 65                 | + 4.8% |  |
| Inventory of Homes for Sale at Month End         | 115       | 110       | - 4.3%  |           |                    |        |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







## **South Shore**

Local Market Update / March 2020

- 34.1%

- 13.3%

- 7.9%

Change in **New Listings** All Properties

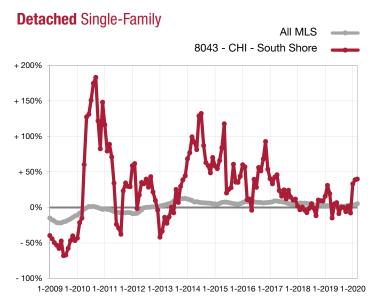
Change in **Closed Sales** All Properties

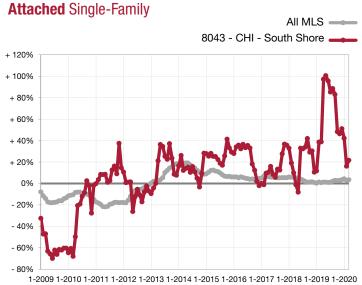
Change in **Inventory of Homes** All Properties

| Notached Single-Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 20        | 13        | - 35.0% | 251       | 219                | - 12.7% |  |
| Under Contract (includes Contingent and Pending) | 11        | 11        | 0.0%    | 124       | 111                | - 10.5% |  |
| Closed Sales                                     | 10        | 6         | - 40.0% | 126       | 106                | - 15.9% |  |
| Median Sales Price*                              | \$167,200 | \$99,350  | - 40.6% | \$148,950 | \$114,875          | - 22.9% |  |
| Average Sales Price*                             | \$147,903 | \$143,793 | - 2.8%  | \$178,273 | \$167,616          | - 6.0%  |  |
| Percent of Original List Price Received*         | 93.1%     | 78.0%     | - 16.2% | 95.4%     | 92.1%              | - 3.5%  |  |
| Average Market Time                              | 103       | 95        | - 7.8%  | 132       | 101                | - 23.5% |  |
| Inventory of Homes for Sale at Month End         | 51        | 34        | - 33.3% |           |                    |         |  |

| Attached Single-Family                           |          | March    |          |          | Trailing 12 Months |         |  |
|--|----------|----------|----------|----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019   | 3-2020   | +/-      | 3-2019   | 3-2020             | +/-     |  |
| New Listings                                     | 21       | 14       | - 33.3%  | 236      | 275                | + 16.5% |  |
| Under Contract (includes Contingent and Pending) | 10       | 9        | - 10.0%  | 112      | 129                | + 15.2% |  |
| Closed Sales                                     | 5        | 7        | + 40.0%  | 110      | 124                | + 12.7% |  |
| Median Sales Price*                              | \$47,000 | \$70,000 | + 48.9%  | \$60,000 | \$75,000           | + 25.0% |  |
| Average Sales Price*                             | \$41,164 | \$86,271 | + 109.6% | \$71,815 | \$87,565           | + 21.9% |  |
| Percent of Original List Price Received*         | 76.6%    | 88.2%    | + 15.1%  | 90.7%    | 92.4%              | + 1.9%  |  |
| Average Market Time                              | 91       | 218      | + 139.6% | 86       | 116                | + 34.9% |  |
| Inventory of Homes for Sale at Month End         | 63       | 71       | + 12.7%  |          |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







- 21.1%

- 2.9%

- 10.9%

**Uptown** 

Local Market Update / March 2020

Change in **New Listings** All Properties

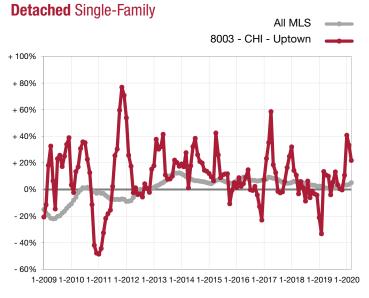
Change in Closed Sales All Properties

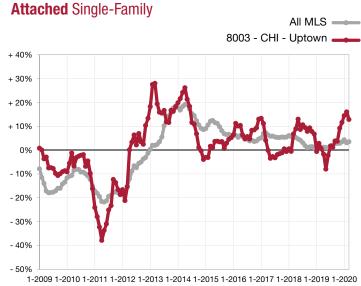
Change in Inventory of Homes All Properties

| Notached Single-Family                           |             | March     |         |           | Trailing 12 Months |         |  |
|--|-------------|-----------|---------|-----------|--------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019      | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 6           | 6         | 0.0%    | 68        | 73                 | + 7.4%  |  |
| Under Contract (includes Contingent and Pending) | 3           | 4         | + 33.3% | 26        | 33                 | + 26.9% |  |
| Closed Sales                                     | 3           | 2         | - 33.3% | 25        | 27                 | + 8.0%  |  |
| Median Sales Price*                              | \$1,375,000 | \$920,000 | - 33.1% | \$790,000 | \$887,500          | + 12.3% |  |
| Average Sales Price*                             | \$1,238,000 | \$920,000 | - 25.7% | \$883,907 | \$992,575          | + 12.3% |  |
| Percent of Original List Price Received*         | 97.0%       | 95.6%     | - 1.4%  | 92.4%     | 94.8%              | + 2.6%  |  |
| Average Market Time                              | 314         | 249       | - 20.7% | 178       | 144                | - 19.1% |  |
| Inventory of Homes for Sale at Month End         | 11          | 14        | + 27.3% |           |                    |         |  |

| Attached Single-Family                           |           | March     |         |           | Trailing 12 Months |        |  |
|--|-----------|-----------|---------|-----------|--------------------|--------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-    |  |
| New Listings                                     | 141       | 110       | - 22.0% | 1,424     | 1,355              | - 4.8% |  |
| Under Contract (includes Contingent and Pending) | 79        | 64        | - 19.0% | 829       | 797                | - 3.9% |  |
| Closed Sales                                     | 66        | 65        | - 1.5%  | 839       | 791                | - 5.7% |  |
| Median Sales Price*                              | \$288,000 | \$315,000 | + 9.4%  | \$269,500 | \$290,000          | + 7.6% |  |
| Average Sales Price*                             | \$302,686 | \$304,051 | + 0.5%  | \$275,933 | \$291,933          | + 5.8% |  |
| Percent of Original List Price Received*         | 97.4%     | 97.7%     | + 0.3%  | 97.2%     | 97.1%              | - 0.1% |  |
| Average Market Time                              | 75        | 72        | - 4.0%  | 58        | 58                 | 0.0%   |  |
| Inventory of Homes for Sale at Month End         | 164       | 142       | - 13.4% |           |                    |        |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







# **West Ridge**

Local Market Update / March 2020

- 37.1%

- 21.1%

- 22.0%

Change in **New Listings** All Properties

Change in **Closed Sales** All Properties

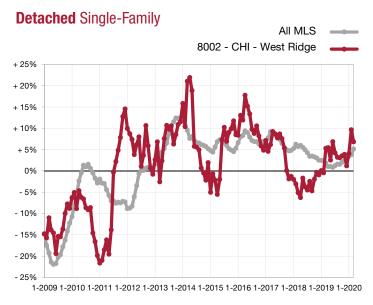
Change in **Inventory of Homes** All Properties

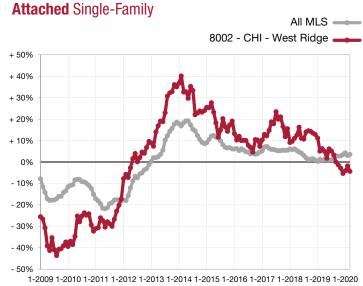
Trailing 10 Mantha

| Notached Single-Family                           |           | warch     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 30        | 15        | - 50.0% | 322       | 240                | - 25.5% |  |
| Under Contract (includes Contingent and Pending) | 19        | 11        | - 42.1% | 151       | 132                | - 12.6% |  |
| Closed Sales                                     | 10        | 8         | - 20.0% | 145       | 142                | - 2.1%  |  |
| Median Sales Price*                              | \$382,500 | \$332,500 | - 13.1% | \$362,500 | \$371,500          | + 2.5%  |  |
| Average Sales Price*                             | \$417,550 | \$353,313 | - 15.4% | \$382,484 | \$394,111          | + 3.0%  |  |
| Percent of Original List Price Received*         | 95.2%     | 97.0%     | + 1.9%  | 94.3%     | 95.7%              | + 1.5%  |  |
| Average Market Time                              | 76        | 137       | + 80.3% | 106       | 92                 | - 13.2% |  |
| Inventory of Homes for Sale at Month End         | 47        | 34        | - 27.7% |           |                    |         |  |

| Attached Single-Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 59        | 41        | - 30.5% | 694       | 663                | - 4.5%  |  |
| Under Contract (includes Contingent and Pending) | 30        | 36        | + 20.0% | 355       | 344                | - 3.1%  |  |
| Closed Sales                                     | 28        | 22        | - 21.4% | 357       | 343                | - 3.9%  |  |
| Median Sales Price*                              | \$163,250 | \$124,000 | - 24.0% | \$145,000 | \$141,110          | - 2.7%  |  |
| Average Sales Price*                             | \$160,586 | \$152,000 | - 5.3%  | \$156,436 | \$158,404          | + 1.3%  |  |
| Percent of Original List Price Received*         | 93.0%     | 94.5%     | + 1.6%  | 94.8%     | 93.5%              | - 1.4%  |  |
| Average Market Time                              | 112       | 104       | - 7.1%  | 77        | 88                 | + 14.3% |  |
| Inventory of Homes for Sale at Month End         | 121       | 97        | - 19.8% |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







## **West Town**

Local Market Update / March 2020

- 20.6%

+ 16.3%

- 18.6%

Change in **New Listings** All Properties

Change in Closed Sales All Properties

Change in Inventory of Homes
All Properties

| <b>Detached</b> Single-Family                    |             | March       |         |             | Trailing 12 Months |         |  |
|--|-------------|-------------|---------|-------------|--------------------|---------|--|
| <b>Detached</b> Single-Family                    | 3-2019      | 3-2020      | +/-     | 3-2019      | 3-2020             | +/-     |  |
| New Listings                                     | 54          | 29          | - 46.3% | 543         | 529                | - 2.6%  |  |
| Under Contract (includes Contingent and Pending) | 25          | 12          | - 52.0% | 188         | 215                | + 14.4% |  |
| Closed Sales                                     | 20          | 11          | - 45.0% | 188         | 219                | + 16.5% |  |
| Median Sales Price*                              | \$1,043,750 | \$1,035,000 | - 0.8%  | \$991,250   | \$906,000          | - 8.6%  |  |
| Average Sales Price*                             | \$1,171,500 | \$1,062,455 | - 9.3%  | \$1,039,062 | \$968,084          | - 6.8%  |  |
| Percent of Original List Price Received*         | 95.1%       | 96.4%       | + 1.4%  | 95.6%       | 96.1%              | + 0.5%  |  |
| Average Market Time                              | 126         | 164         | + 30.2% | 107         | 100                | - 6.5%  |  |
| Inventory of Homes for Sale at Month End         | 95          | 59          | - 37.9% |             |                    |         |  |

| Attached Single-Family                           |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
| Attached Single-Family                           | 3-2019    | 3-2020    | +/-     | 3-2019    | 3-2020             | +/-     |  |
| New Listings                                     | 310       | 260       | - 16.1% | 3,167     | 3,359              | + 6.1%  |  |
| Under Contract (includes Contingent and Pending) | 180       | 142       | - 21.1% | 1,404     | 1,535              | + 9.3%  |  |
| Closed Sales                                     | 127       | 160       | + 26.0% | 1,420     | 1,532              | + 7.9%  |  |
| Median Sales Price*                              | \$452,500 | \$495,000 | + 9.4%  | \$465,500 | \$488,875          | + 5.0%  |  |
| Average Sales Price*                             | \$488,812 | \$516,734 | + 5.7%  | \$486,231 | \$508,028          | + 4.5%  |  |
| Percent of Original List Price Received*         | 97.9%     | 97.9%     | 0.0%    | 97.9%     | 97.7%              | - 0.2%  |  |
| Average Market Time                              | 71        | 83        | + 16.9% | 56        | 68                 | + 21.4% |  |
| Inventory of Homes for Sale at Month End         | 399       | 343       | - 14.0% |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

